

FRIULCHEM REINFORCES ITS PARTNERSHIP WITH ONE OF THE LARGEST MULTINATIONAL VETERINARY COMPANIES

COMPLEMENTARY FEED MADE BY FRIULCHEM TO BE MARKETED IN SOUTH AMERICA

Milan, January 02, 2020 – **Friulchem S.p.A.** (AIM: FCM), innovative SME and one of the principle Italian companies active at the international level in R&D and contract development and manufacturing organization (CDMO) of semi-finished and finished products including active pharmaceutical ingredients and food supplements, with particular specialization in *drug delivery* for the veterinary sector, **announces it has reinforced its collaborative relationship with one of the largest multinational veterinary companies to market a complementary rehydrating feed in Brazil, Chile, and Colombia** with a high electrolyte content.

In particular, the agreement provides that the multinational will be involved in **marketing and distribution** of the product in **Brazil** already during the first half of 2020 and in **Chile and Colombia** during 2020, as well as in **European countries**.

The product to be marketed in South America is made exclusively by Friulchem in Italy and falls into the category of water and electrolyte balance stabilizers for livestock such as calves and piglets.

“Extension of the marketing of this product in some of the richest countries in South America represents growth in production for Friulchem and a favorable condition for the Company,” says Disma Giovanni Mazzola, Friulchem CEO. *“It is also important to reiterate that this agreement is part of the strategic project to focus our business on the veterinary sector, which presents more interesting margins for us than the human sector”.*

The press release is available on the website: <https://friulchem.com/it/media-relations/>

Friulchem (AIM:FCM), active for over 20 years in this sector, is now one of Italy's leading CDMOs (*Contract Development Manufacturing Organisations*) operating internationally in the *healthcare* sector through third-party research, development and manufacturing services for semi-finished and finished products including both active pharmaceutical ingredients and food supplements, with particular specialization in *drug delivery* systems for the veterinary sector, which represent Friulchem's excellence, as well as in the development of dossiers for generic medicines for human use. Friulchem is an innovative SME and B2B company which prides itself on its end-customer focus, and has deep Italian roots thanks to its manufacturing facilities in Vivaro (Pordenone) and administrative headquarters in Milan. The Company is strongly oriented towards R&D activities and boasts established relationships with leading multinational companies in the pharmaceutical sector.

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